Trio Tech Digital Solutions

COMPANY PROFILE

www.triotechds.com

Welcome to Our Company

Trio Tech is a provider of innovative digital solutions that empower businesses to succeed in the digital age. Established in 2024, We specialize in a wide range of services, including website development, system development, IT support, Network solutions and graphic design.

Our Mission

To deliver innovative, affordable, and customer-focused digital solutions that empower Malawian businesses, NGOs, and communities to thrive in the digital era

Our Vision

To be Malawi's leading ICT partner, transforming lives and businesses through cutting-edge technology and integrity.

Our Goal

To serve 50+ clients by 2026, enhancing their digital presence and operational efficiency with tailored ICT solutions.

Table of contents

- About Us
- Meet Our Team
- Key Products and Services
- Company History
- Market Analysis
- Milestones
- Future Plans

What Do You Know About Us?

Founded in 2024, Trio Tech Digital Solutions is a Malawian ICT company (BRN-5GSJRGG) based in Dedza and Lilongwe. We empower businesses, NGOs, and startups with affordable, innovative solutions in website development, system integration, IT support, graphic design, and cybersecurity. Led by John Makhuwira, our team delivers impactful projects for clients like Dzuwa Brands and St. Cornelius Health Center, driving Malawi's digital future with integrity.

Meet Our Team

Innocent Ngaunje
IT Support Specialist

Maria Chiwaya
Sales & Marketing Officer

John Makhuwira
Chief Executive Officer

SolomoniMalunga
Operations Manager

Key Products and Services

1. **Web Design & Development Solutions**

   - Custom-designed websites tailored for businesses, organizations, and personal brands, optimized for performance and user experience.

2. **Software & Systems Engineering**

   - Design and development of bespoke web and desktop-based systems including management platforms, databases, and automation tools.

3. **Creative Graphic & Brand Design**

   - Professional logo creation, branding assets, digital marketing designs, and UI/UX design for web and mobile.es, organizations, and personal brands, optimized for performance and user experience.

4. **Hosting & Domain Services**

   - Secure and scalable hosting solutions with domain registration, SSL, backups, and full technical support.

Key Products and Services

5. Network Design & Infrastructure Services

- Planning, installation, and management of reliable wired and wireless network systems for homes, offices, and enterprises.

6. IT Support & Maintenance Solutions

- Comprehensive hardware and software diagnostics, repair, updates, and ongoing technical support for end-users and businesses.

Company History

2024: Founded Trio Tech Digital Solutions
Established as a Malawian ICT company in Dedza and Lilongwe, with a mission to deliver innovative, affordable digital solutions. Registered as a sole proprietorship (BRN-5GSJRGG, valid until March 04, 2028) under the leadership of John Makhuwira.

Key Milestones

Began with website, system development, and hosting for Dzuwa Brands, Film Association of Malawi, and Dedza Community Sacco (2024–2025), broadened offerings to include graphic design and cybersecurity for clients like Area 22 Living Waters Church (2025), St Cornelius Health Centre and improved e-commerce and digital processes for 4u Finder (2025).

Market Analysis

Trio Tech Digital Solutions thrives in Malawi's expanding ICT market, fueled by growing demand for digital transformation among SMEs, NGOs, educational institutions, and startups in Dedza and Lilongwe, driven by rising internet penetration and a need for affordable, tailored solutions like website development, system integration, and cybersecurity. The competitive landscape is fragmented, with few providers offering end-to-end services, allowing us to stand out through customized solutions, competitive pricing, and a proven track record with clients like Dzuwa Brands and 4u Finder. Opportunities abound in underserved sectors like healthcare and creative industries, though challenges include limited digital infrastructure and market education, which we aim to overcome by leveraging our expertise to capture a significant market share.

Milestones

Trio Tech Digital Solutions, founded in 2024, quickly established itself in Malawi's ICT sector. Key milestones include registering the business (BRN-5GSJRGG), securing initial website and system projects for Dzuwa Brands and Dedza Community Sacco, and expanding services to graphic design and cybersecurity for clients like Area 22 Living Waters Church and 4u Finder, all within 20254 and 2025.

2024

FEB 2025

MAR 2025

Business Founded by John Makhuwira

Business Registration

Initial Client Projects

Future Plans

- Trio Tech Digital Solutions aims to solidify its position as a leading ICT provider in Malawi by 2027. Our key plans include acquiring a larger, modern brick-and-mortar office in Lilongwe to enhance operational capacity and client accessibility by mid-2026, expanding our team with specialized developers and cybersecurity experts to meet growing demand, and onboarding 50+ new clients across diverse sectors like healthcare and education by 2026.

- We also plan to launch a digital training program to empower local businesses with ICT skills and establish strategic partnerships with global tech providers to enhance our service offerings.

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Get in Touch

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